

## North Shore Association of REALTORS®

**+ 16.7%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

**- 8.6%**

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

**- 27.8%**

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

### Single-Family Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	230	<b>281</b>	+ 22.2%	230	<b>281</b>	+ 22.2%
Closed Sales	227	<b>246</b>	+ 8.4%	227	<b>246</b>	+ 8.4%
Median Sales Price*	\$383,000	<b>\$360,000</b>	- 6.0%	\$383,000	<b>\$360,000</b>	- 6.0%
Inventory of Homes for Sale	988	<b>695</b>	- 29.7%	--	--	--
Months Supply of Inventory	3.0	<b>1.9</b>	- 36.4%	--	--	--
Cumulative Days on Market Until Sale	103	<b>108</b>	+ 4.1%	103	<b>108</b>	+ 4.1%
Percent of Original List Price Received*	93.5%	<b>94.1%</b>	+ 0.6%	93.5%	<b>94.1%</b>	+ 0.6%
New Listings	294	<b>282</b>	- 4.1%	294	<b>282</b>	- 4.1%

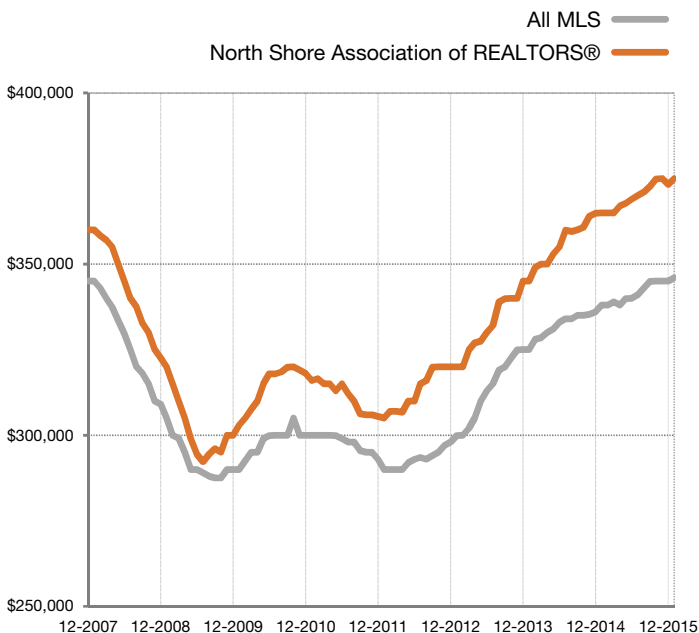
### Condominium Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	100	<b>115</b>	+ 15.0%	100	<b>115</b>	+ 15.0%
Closed Sales	79	<b>111</b>	+ 40.5%	79	<b>111</b>	+ 40.5%
Median Sales Price*	\$244,000	<b>\$239,900</b>	- 1.7%	\$244,000	<b>\$239,900</b>	- 1.7%
Inventory of Homes for Sale	413	<b>317</b>	- 23.2%	--	--	--
Months Supply of Inventory	3.1	<b>2.0</b>	- 33.7%	--	--	--
Cumulative Days on Market Until Sale	84	<b>107</b>	+ 28.1%	84	<b>107</b>	+ 28.1%
Percent of Original List Price Received*	96.3%	<b>95.1%</b>	- 1.2%	96.3%	<b>95.1%</b>	- 1.2%
New Listings	122	<b>113</b>	- 7.4%	122	<b>113</b>	- 7.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties

