

## North Shore Association of REALTORS®

**+ 19.2%**

Year-Over-Year  
Change in  
**Closed Sales**  
All Properties

**+ 4.5%**

Year-Over-Year  
Change in  
**Median Sales Price**  
All Properties

**- 18.3%**

Year-Over-Year  
Change in  
**Inventory of Homes**  
All Properties

### Single-Family Properties

	October			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	377	<b>459</b>	+ 21.8%	3,496	<b>3,944</b>	+ 12.8%
Closed Sales	359	<b>415</b>	+ 15.6%	3,261	<b>3,536</b>	+ 8.4%
Median Sales Price*	\$355,000	<b>\$369,900</b>	+ 4.2%	\$364,575	<b>\$375,000</b>	+ 2.9%
Inventory of Homes for Sale	1,511	<b>1,237</b>	- 18.1%	--	--	--
Months Supply of Inventory	4.7	<b>3.5</b>	- 24.5%	--	--	--
Cumulative Days on Market Until Sale	90	<b>78</b>	- 13.7%	89	<b>83</b>	- 6.9%
Percent of Original List Price Received*	95.0%	<b>96.1%</b>	+ 1.2%	95.6%	<b>96.4%</b>	+ 0.9%
New Listings	473	<b>492</b>	+ 4.0%	5,168	<b>5,352</b>	+ 3.6%

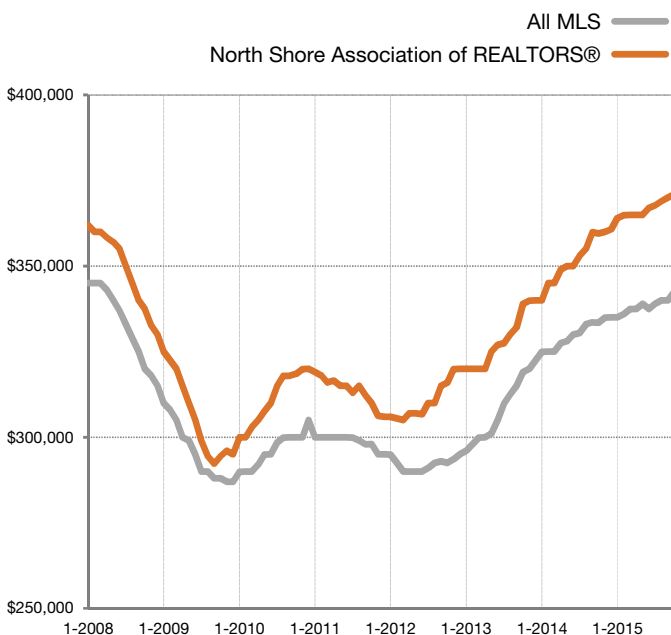
### Condominium Properties

	October			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	136	<b>201</b>	+ 47.8%	1,423	<b>1,726</b>	+ 21.3%
Closed Sales	141	<b>181</b>	+ 28.4%	1,381	<b>1,535</b>	+ 11.2%
Median Sales Price*	\$235,000	<b>\$237,000</b>	+ 0.9%	\$241,950	<b>\$247,000</b>	+ 2.1%
Inventory of Homes for Sale	571	<b>465</b>	- 18.6%	--	--	--
Months Supply of Inventory	4.2	<b>3.1</b>	- 25.2%	--	--	--
Cumulative Days on Market Until Sale	106	<b>79</b>	- 25.9%	88	<b>82</b>	- 6.8%
Percent of Original List Price Received*	95.3%	<b>96.2%</b>	+ 0.9%	96.0%	<b>96.5%</b>	+ 0.5%
New Listings	186	<b>209</b>	+ 12.4%	2,021	<b>2,247</b>	+ 11.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

### Single-Family Properties



### Condominium Properties

