

North Shore Association of REALTORS®

- 3.8%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 9.4%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 32.8%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	February			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	234	246	+ 5.1%	448	492	+ 9.8%
Closed Sales	162	162	0.0%	390	389	- 0.3%
Median Sales Price*	\$320,050	\$350,000	+ 9.4%	\$340,000	\$369,000	+ 8.5%
Inventory of Homes for Sale	1,070	700	- 34.6%	--	--	--
Months Supply of Inventory	3.3	2.1	- 34.7%	--	--	--
Cumulative Days on Market Until Sale	128	110	- 14.0%	117	106	- 9.2%
Percent of Original List Price Received*	92.9%	93.8%	+ 1.0%	93.3%	93.7%	+ 0.4%
New Listings	371	201	- 45.8%	661	495	- 25.1%

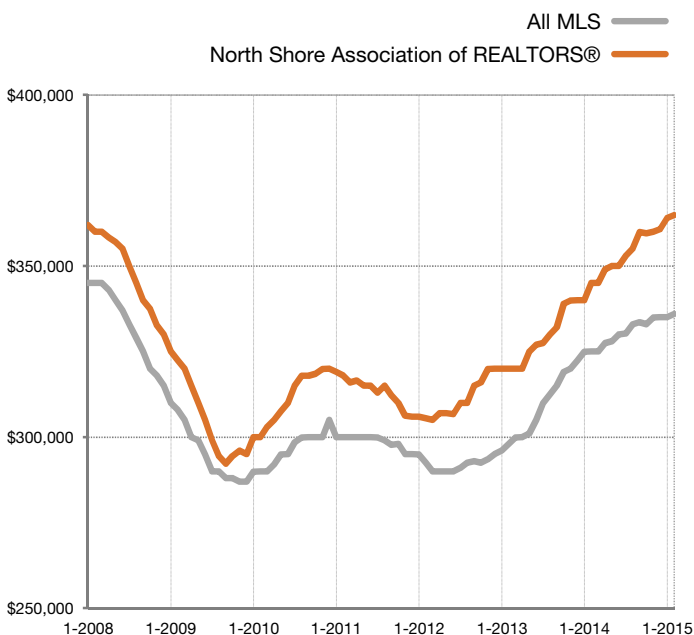
Condominium Properties

	February			Year to Date		
	2014	2015	+ / -	2014	2015	+ / -
Pending Sales	101	106	+ 5.0%	193	214	+ 10.9%
Closed Sales	78	69	- 11.5%	179	148	- 17.3%
Median Sales Price*	\$226,000	\$247,500	+ 9.5%	\$237,299	\$245,000	+ 3.2%
Inventory of Homes for Sale	462	330	- 28.6%	--	--	--
Months Supply of Inventory	3.6	2.5	- 31.9%	--	--	--
Cumulative Days on Market Until Sale	105	112	+ 6.1%	96	97	+ 0.6%
Percent of Original List Price Received*	96.1%	93.8%	- 2.3%	95.5%	95.1%	- 0.4%
New Listings	144	107	- 25.7%	284	229	- 19.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties

