

North Shore REALTORS®

+ 5.3%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 9.9%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 58.7%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	221	199	- 10.0%	221	199	- 10.0%
Closed Sales	217	220	+ 1.4%	217	220	+ 1.4%
Median Sales Price*	\$479,000	\$533,000	+ 11.3%	\$479,000	\$533,000	+ 11.3%
Inventory of Homes for Sale	435	167	- 61.6%	--	--	--
Months Supply of Inventory	1.3	0.5	- 60.7%	--	--	--
Cumulative Days on Market Until Sale	51	29	- 42.1%	51	29	- 42.1%
Percent of Original List Price Received*	96.6%	102.6%	+ 6.2%	96.6%	102.6%	+ 6.2%
New Listings	232	193	- 16.8%	232	193	- 16.8%

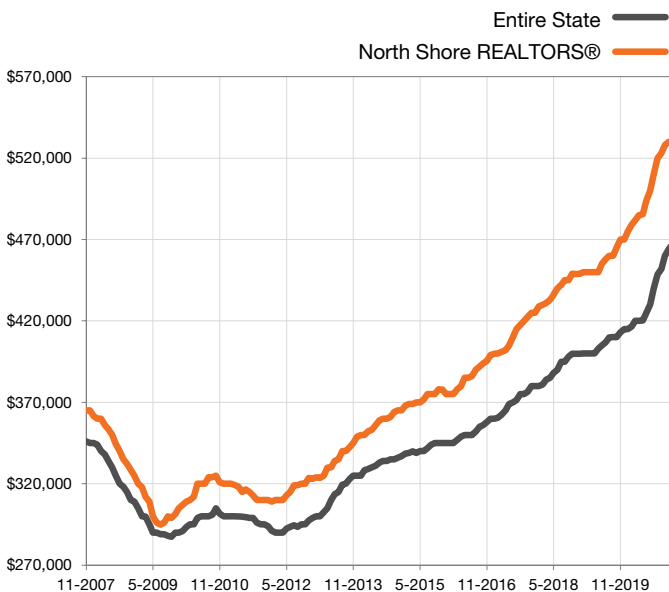
Condominium Properties

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	140	134	- 4.3%	140	134	- 4.3%
Closed Sales	104	118	+ 13.5%	104	118	+ 13.5%
Median Sales Price*	\$300,000	\$354,500	+ 18.2%	\$300,000	\$354,500	+ 18.2%
Inventory of Homes for Sale	228	107	- 53.1%	--	--	--
Months Supply of Inventory	1.4	0.7	- 53.0%	--	--	--
Cumulative Days on Market Until Sale	63	48	- 25.1%	63	48	- 25.1%
Percent of Original List Price Received*	97.9%	99.4%	+ 1.6%	97.9%	99.4%	+ 1.6%
New Listings	148	138	- 6.8%	148	138	- 6.8%

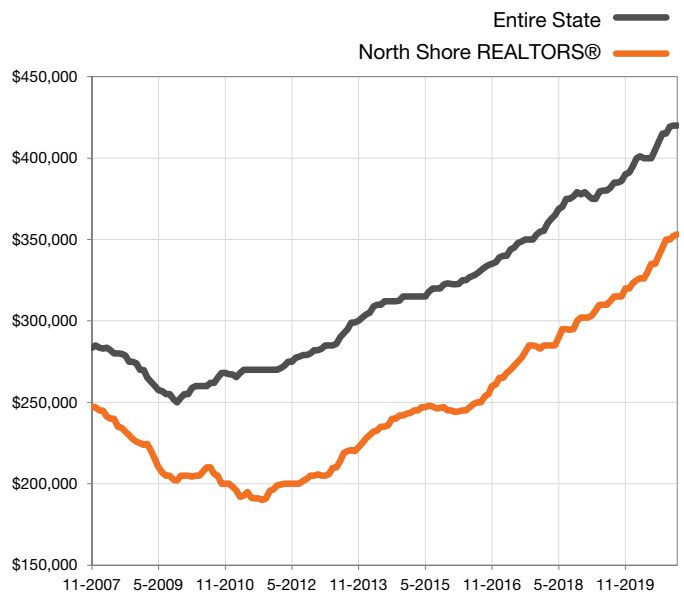
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.