

NSAR Education Event & Expo

“11 Tools to Accelerate Your Business NOW... & Stand Out From the Crowd in 2011”



Crowne Plaza
Boston, North Shore
(formerly Sheraton, Ferncroft)
Thursday, September 23
8:30am—12:00pm
(expo & registration begins at 8:00am)

Member Price: \$49.00

Non Member Price: \$59.00

WHY YOU WILL WANT TO ATTEND!

- This is your opportunity to hear a **National Speaker** **LOCALLY** without traveling to a National Conference
- The opportunity to learn about **FREE** or almost **FREE tools** and that will make your business grow in 2011
- Learn the essential **negotiating tools** at the heart of every great real estate professional
- Learn about **NAR's Right Tools/Right Now** and discover the best and most relevant ones for your business today
- Participate in the **interactive Trade Expo** targeted to meet your real estate business needs in 2011 and beyond
- Enjoy a **delicious breakfast** while networking with other real estate professionals
- A chance to win **FREE grand drawing** at the end of the event *(you must be present to win)*

What's Included:

- National Speaker
- Right Tools/Right Now
- Negotiating Tools
- Interactive Expo
- Breakfast & Networking
- Grand Drawing

NSAR members pay only **\$49.***

Rich Sands



Attend this event to take away the ideas, skills, tools and motivation you need to become a truly remarkable real estate professional now and in 2011. Whether it's mastering the listing or buyers, developing the best negotiating techniques, running a technologically relevant business or creating a “can't fail” business, Rich will empower you to become your absolute best. Register today!

SCHEDULE OF EVENTS

Expo & Registration	8:00am - 8:30am
Breakfast	8:30am - 9:00am
Welcome & Keynote	9:00am - 10:00am

*“11 Tools to Accelerate Your Business
Now & in 2011”*

Interactive Expo	10:00am – 11:00am
Keynote:	11:00am – 12:00pm

*Implementing the 11 Tools &
“One Buttock Presentation”*

Door Prize & Closing	12:00pm- 12:15pm
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**THIS PROGRAM IS MADE POSSIBLE THROUGH THE GENEROSITY OF OUR SPONSOR
WELLS FARGO HOME MORTGAGE, BEVERLY**

Registration Form- Register by Wednesday, September 15th. Education Event and Expo - 11 Tools for 2011

Name (print) _____ Phone _____ Office _____

NSAR Member Price : \$49.00

Non-Member Price: \$59.00

E-mail _____ Payment Method: Cash _____ Check # _____ MC/V _____

Account # _____ exp. date _____

Name on Card (print) _____ (signature) _____

Billing Address, City, State, Zip _____

Refund Policy*: Registration deadline is Wednesday, September 17th. There are no refunds for cancellations after that date. “No-shows” will be billed. Payment after September 23rd must include a \$5.00 administrative fee. Complete & return to

North Shore Association of REALTORS®, 398 Essex Street, Beverly, MA 01915

Questions? Contact: ann@northshorerealtors.com Phone: 978-232-9410 Fax: 978-232-9414

Register on-line at: www.northshorerealtors.com

