

North Shore Association of REALTORS®

- 2.9%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 9.7%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 31.8%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	235	241	+ 2.6%	454	459	+ 1.1%
Closed Sales	184	171	- 7.1%	455	445	- 2.2%
Median Sales Price*	\$380,750	\$427,000	+ 12.1%	\$393,000	\$415,000	+ 5.6%
Inventory of Homes for Sale	603	440	- 27.0%	--	--	--
Months Supply of Inventory	1.7	1.3	- 25.9%	--	--	--
Cumulative Days on Market Until Sale	65	66	+ 0.6%	62	60	- 2.7%
Percent of Original List Price Received*	96.6%	96.9%	+ 0.4%	96.0%	97.2%	+ 1.2%
New Listings	274	301	+ 9.9%	514	507	- 1.4%

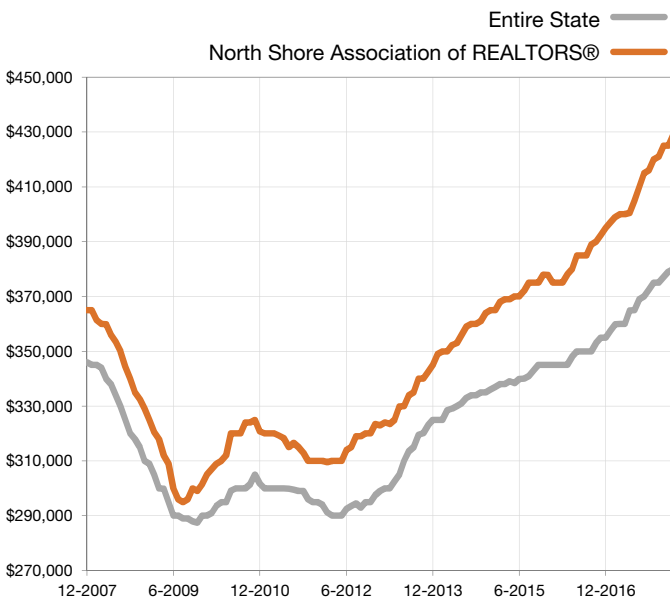
Condominium Properties

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	123	128	+ 4.1%	255	261	+ 2.4%
Closed Sales	89	94	+ 5.6%	222	206	- 7.2%
Median Sales Price*	\$280,000	\$284,500	+ 1.6%	\$292,000	\$296,700	+ 1.6%
Inventory of Homes for Sale	270	155	- 42.6%	--	--	--
Months Supply of Inventory	1.7	1.0	- 43.7%	--	--	--
Cumulative Days on Market Until Sale	67	65	- 2.1%	66	56	- 15.0%
Percent of Original List Price Received*	97.6%	98.0%	+ 0.5%	97.3%	97.9%	+ 0.7%
New Listings	133	124	- 6.8%	295	250	- 15.3%

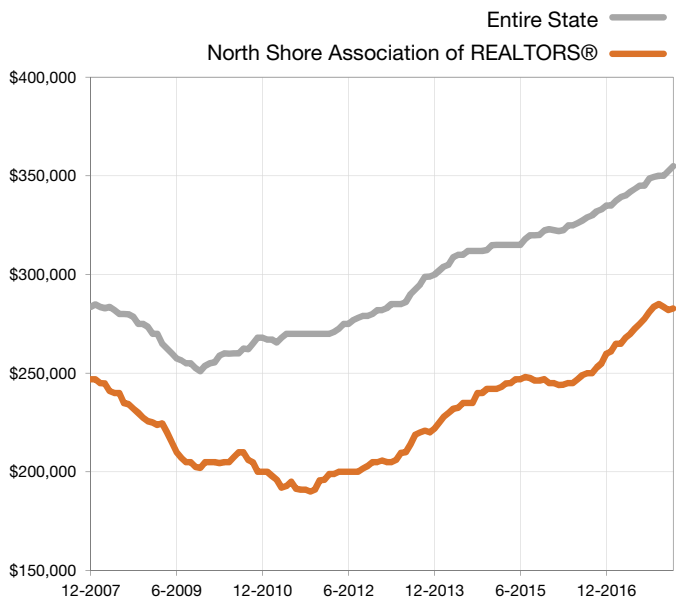
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.